



City of San Antonio

Contract Summary Sheet

Date: 5/19/2022
Agenda Item: 22-184125

Name/Title: Annual Contract for Red Burning Flares for SAPD and SAFD 6100015070 AAS	
Brief Description of Item(s) and Use: This contract will provide the Police and Fire Department's with a contractor to provide thirty-minute, spike-less, waxed red burning flares. These red burning flares will be utilized by Police officers and Firefighters to alert motorists of oncoming lane closure and various public safety traffic accidents.	
Total \$:	\$300,321.00 annually
Contract Period:	July 1, 2022 through June 30, 2025, with two, one-year renewal options
Method of Procurement:	Competitive (2 bids received)
Price Trend:	22.32 % manufacturer price increase since 2017 contract
Contract Info:	Formal____Annual <u> X </u> Support/Maintenance____Lease _____
Recommended Contractor(s):	Standard Fusee Corporation, dba Orion Safety Products, 28320 St. Michaels Road, Easton, MD 21601
Previous Contractor(s):	Standard Fusee Corporation, dba Orion Safety Products, 28320 St. Michaels Road, Easton, MD 21601
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Police and Fire Departments would have to procure flares on an as-needed basis, wherein increased costs due to non-contract buying could be realized. The departments could also be at risk of not having flares readily available to support alerting motorists of traffic accidents and emergency situations.
Using Department (s):	Police, Fire